



# Toronto Concert Band

Profit and Loss  
July 2023 - June 2024

|                                    | TOTAL                 |                            |
|------------------------------------|-----------------------|----------------------------|
|                                    | JUL. 2023 - JUN. 2024 | JUL. 2022 - JUN. 2023 (PP) |
| <b>INCOME</b>                      |                       |                            |
| Bingo Revenue                      | 67,407.83             | 32,086.44                  |
| Concert Revenue                    |                       |                            |
| Program Ad Sales                   | 150.00                |                            |
| Season Sponsorships                | 1,700.00              | 1,135.00                   |
| Single Event Sponsorships          | 125.00                | 125.00                     |
| Single Event Ticket Sales          | 12,060.00             | 15,400.00                  |
| Subscription Ticket Sales          | 2,736.00              | 2,752.00                   |
| <b>Total Concert Revenue</b>       | <b>16,771.00</b>      | <b>19,412.00</b>           |
| Donations                          | 145.00                | 1,361.40                   |
| Membership Fees                    | 12,960.00             | 11,460.00                  |
| Sales of Product Income            | 160.00                | 20.00                      |
| Uncategorized Income               | 350.00                |                            |
| <b>Total Income</b>                | <b>\$97,793.83</b>    | <b>\$64,339.84</b>         |
| <b>COST OF GOODS SOLD</b>          |                       |                            |
| Cost of Goods Sold                 | 0.00                  | 0.00                       |
| <b>Total Cost of Goods Sold</b>    | <b>\$0.00</b>         | <b>\$0.00</b>              |
| <b>GROSS PROFIT</b>                | <b>\$97,793.83</b>    | <b>\$64,339.84</b>         |
| <b>EXPENSES</b>                    |                       |                            |
| Concert Expenses                   |                       |                            |
| Event Advertising                  | 843.82                | 1,074.87                   |
| Guest Artist Fees                  |                       | 925.00                     |
| Performance Venue Rental           | 37,461.98             | 23,104.11                  |
| Printing & Design                  |                       |                            |
| Graphic Design and Photography     | 58.76                 | 154.38                     |
| Program Printing                   | 1,977.50              | 2,110.56                   |
| <b>Total Printing &amp; Design</b> | <b>2,036.26</b>       | <b>2,264.94</b>            |
| Promotional                        | 1,102.47              |                            |
| Refreshments & Guest Meals         |                       | 4,556.26                   |
| SOCAN 4B1 Fees                     |                       | 319.98                     |
| Vehicle Rental                     | 1,195.57              | 1,042.33                   |
| Volunteer and Conductor Gifts      | 216.85                |                            |
| <b>Total Concert Expenses</b>      | <b>42,856.95</b>      | <b>33,287.49</b>           |
| Fundraising Expenses               |                       |                            |
| Travel                             | 1,625.00              | 1,150.00                   |
| Uniforms                           | 619.91                | 551.61                     |
| <b>Total Fundraising Expenses</b>  | <b>2,244.91</b>       | <b>1,701.61</b>            |



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|                                           | TOTAL                 |                            |
|-------------------------------------------|-----------------------|----------------------------|
|                                           | JUL. 2023 - JUN. 2024 | JUL. 2022 - JUN. 2023 (PP) |
| Operating Expenses                        |                       |                            |
| Bank charges                              | 149.40                |                            |
| BMO                                       | 591.00                | 377.90                     |
| Eventbrite                                | 1,632.68              | 1,670.80                   |
| PayPal                                    | 262.80                | 238.55                     |
| QuickBooks Payments Fees                  | 64.09                 |                            |
| <b>Total Bank charges</b>                 | <b>2,699.97</b>       | <b>2,287.25</b>            |
| Conductor / Musical Director Stipend      | 12,000.00             | 12,000.00                  |
| Conductor Fee                             | 1,100.00              | 900.00                     |
| Dues and Subscriptions                    | 330.00                | 65.00                      |
| Insurance - Liability                     | 2,289.60              | 2,130.84                   |
| Legal and professional fees               | 2,825.00              | 3,460.50                   |
| Member Social Events                      | 1,130.40              | 839.00                     |
| Music Folders                             | 752.41                | (25.00)                    |
| Music Purchase                            | 14,482.56             | 2,703.97                   |
| Musical Instrument Expenses               | 1,863.93              | 797.21                     |
| Office expenses                           | 1,846.58              | 1,089.71                   |
| Other general and administrative expenses |                       | 407.18                     |
| Rehearsal Expenses                        |                       | 95.00                      |
| Rehearsal Space Rent                      | 2,881.32              | 3,317.10                   |
| Website and Email                         | 1,101.31              | 116.23                     |
| <b>Total Operating Expenses</b>           | <b>45,303.08</b>      | <b>30,183.99</b>           |
| Other expense                             |                       |                            |
| Depreciation                              | 6,499.49              | 5,302.27                   |
| <b>Total Other expense</b>                | <b>6,499.49</b>       | <b>5,302.27</b>            |
| <b>Total Expenses</b>                     | <b>\$96,904.43</b>    | <b>\$70,475.36</b>         |
| OTHER INCOME                              |                       |                            |
| Interest earned                           |                       | 51.49                      |
| <b>Total Other Income</b>                 | <b>\$0.00</b>         | <b>\$51.49</b>             |
| <b>PROFIT</b>                             | <b>\$889.40</b>       | <b>\$ (6,084.03)</b>       |